

After years of frustration with “off the shelf” medical practice management programs, I began to entertain the thought of creating my own. The “off the shelf” programs, that I looked into, were overrun with features that I don’t want, need or use and also lacked features that I did want. The thought of having a customized program that did exactly what I need (no more and no less) was very appealing.

After making the decision to create my own medical practice management program two additional decisions had to be made: 1. the software, and 2. the consultant.

I’m not a software engineer and don’t have an interest in becoming one. After considerable research, it became clear that FileMaker Pro was the most comprehensive, user friendly database program available. The beauty of FileMaker Pro is that one need not be computer savvy to get started. Even with my very limited knowledge of computers, software and programming, I’ve been able to do about 70% of the program creation myself.

Concerning a FileMaker Pro consultant, I will confess that Mark wasn’t my first choice. I hired my initial consultant based solely on price (hourly rate). Soon thereafter, I learned that he charged less because he knew less. As a result, projects took longer and ultimately cost me more. Because of Mr. Jeffords’ extensive FileMaker Pro knowledge and experience I have found him to be much faster and ultimately less expensive (significantly less).

Initially, my intention was to create a simple patient data base. Over the years, my FileMaker Pro based program has evolved into a comprehensive program which includes a patient data base, appointment calendar, practice management statistics, invoices, receipts, financial reports, inventory, patient recall system, insurance billing, examination records, etc., etc., etc. I now have a customized medical practice management program that does exactly what I want... no more, no less.

For those interested in creating a customized data management solution, I highly recommend FileMaker Pro and Mark Jeffords. In short, Mark always does what he says he’ll do, when he says he’ll do it.

Sincerely,

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